

Mobile Residential Reports

Price Trends by Zone

Fall 2009

This report covers summary data from the Mobile Area Multi-List. The numbers cover all sold properties represented by real estate agents for the time periods shown.

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Price Trends by Zone

Zone Year / Quarter	Avg Sale Price	Median Sale Price	Avg Sales Price S.F.	Avg Days on Market	Number Sold	Conventional as % of Total	Conv Sales Price S.F.	FHA as % of Total	FHA Sales Price S.F.	Cash as % of Total	Cash Sales Price S.F.
Total Mobile MLS											
3	\$142,436	\$127,500	\$78	82	996	24.9%	\$91	41.2%	\$83	24.5%	\$52
2	\$148,609	\$129,800	\$80	85	900	29.4%	\$92	39.1%	\$82	22.0%	\$56
2009 1	140,309	126,000	75	89	698	31.9%	84	39.0%	80	21.3%	\$47
Annual 2008	153,000	133,850	83	85	4118	41.36	93	31.84	83	19.57	59
2008 4	142,257	122,500	76	78	778	34.45	86	35.22	80	23.52	52
2008 3	156,047	137,900	85	83	1,083	37.48	96	35.83	84	19.02	60
2008 2	162,801	138,975	86	88	1,256	43.23	96	31.37	84	17.99	64
2008 1	144,326	129,000	81	89	955	48.80	91	25.24	82	18.95	59
Annual 2007	158,891	135,702	87	66	5,097	68.65	91	11.36	82	14.89	73
2007 4	158,914	136,705	88	70	1,099	62.60	94	15.56	82	15.29	74
01- Downtown											
3	\$93,332	\$89,000	\$51	55	11	9.1%	\$76	27.3%	\$90	63.6%	\$30
2	\$90,180	\$45,000	\$49	29	5	40.0%	\$76			60.0%	\$31
2009 1	71,350	52,000	63	252	5	60.0%	24	20.0%	55	20.0%	187
Annual 2008	145,851	133,500	109	85	40	52.5	136	7.5	48	35	76
2008 4	141,146	63,900	76	37	9	11.11	227	22.22	48	55.56	58
2008 3	150,469	144,600	110	107	7	71.42	143	0.00	0	28.57	29
2008 2	143,985	164,650	115	76	15	60.00	128	6.67	48	33.33	105
2008 1	150,076	169,900	130	131	9	66.67	128	0.00	0	22.22	94
Annual 2007	151,220	132,753	100	77	52	61.54	110	7.69	76	25.00	83
2007 4	157,961	167,961	116	79	20	65.00	116	5.00	68	25.00	115
02- MidTown South											
3	\$177,083	\$183,700	\$94	120	12	33.3%	\$95	50.0%	\$101	8.3%	\$89
2	\$188,150	\$135,000	\$97	96	10	50.0%	\$104	30.0%	\$89	10.0%	\$75
2009 1	86,450		48	32	2	50.0%	20	50.0%	76	0.0%	
Annual 2008	169,716	142,500	79	68	51	58.82	97	13.73	87	27.45	36
2008 4	186,212	145,000	75	46	13	30.77	124	15.38	89	53.84	43
2008 3	168,408	129,750	85	57	10	60.00	92	30.00	91	10.00	23
2008 2	175,085	145,600	84	91	20	75.00	99	5.00	96	20.00	25
2008 1	118,286	117,500	57	63	7	57.14	64	14.29	64	28.57	40
Annual 2007	162,020	135,100	82	54	62	69.35	91	3.23	63	22.58	61
2007 4	183,261	167,000	95	60	19	63.16	109	5.26	76	21.00	65

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03- MidTown East											
3	\$151,860	\$150,000	\$92	85	45	37.8%	\$99	40.0%	\$97	15.6%	\$58
2	\$167,283	\$145,000	\$98	85	36	36.1%	\$98	47.2%	\$104	13.9%	\$75
2009 1	177,056	164,000	89	68	40	47.5%	94	20.0%	93	22.5%	64
Annual 2008	180,820	164,500	97	77	199	57.29	102	36.13	97	27.73	78
2008 4	176,436	130,000	90	72	34	44.12	95	20.59	94	23.53	73
2008 3	187,299	168,960	97	86	54	59.25	99	22.22	96	12.96	77
2008 2	188,662	174,450	96	81	64	53.13	103	28.13	98	17.19	71
2008 1	160,098	144,400	100	69	43	69.77	103	11.63	98	16.28	98
Annual 2007	167,072	150,000	105	67	294	77.21	107	5.78	106	14.97	96
2007 4	166,265	149,500	121	70	59	71.19	120	11.86	113	15.25	124
04- Dauphin Isnd Pkwy / North											
3	\$36,984	\$29,900	\$30	52	33	15.2%	\$27	6.1%	\$75	78.8%	\$27
2	\$53,202	\$49,500	\$39	100	24	8.3%	\$38	33.3%	\$59	54.2%	\$26
2009 1	48,304	40,000	38	81	35	14.3%	33	25.7%	59	54.3%	27
Annual 2008	50,775	44,150	38	81	187	19.25	36	22.46	61	52.94	28
2008 4	46,910	43,700	36	85	41	21.95	31	21.95	60	56.09	29
2008 3	54,900	51,250	40	73	54	0.09	34	33.33	62	53.70	27
2008 2	57,996	47,000	43	88	45	24.44	45	98.87	60	46.67	30
2008 1	42,332	36,900	32	84	39	28.21	32	10.26	61	51.28	28
Annual 2007	62,593	64,500	49	56	203	49.26	54	17.24	63	28.08	30
2007 4	56,367	53,500	44	62	44	29.55	39	29.55	61	31.82	34
07- Mid Town West											
3	\$92,217	\$84,950	\$65	50	20	15.0%	\$80	40.0%	\$80	35.0%	\$42
2	\$91,699	\$83,000	\$68	53	22	9.1%	\$115	45.5%	\$89	45.5%	\$38
2009 1	98,978	80,000	64	97	25	36.0%	70	44.0%	67	20.0%	46
Annual 2008	113,844	94,900	72	67	124	40.32	77	32.26	78	22.58	52
2008 4	147,420	111,000	77	71	29	37.93	90	24.14	82	31.03	58
2008 3	99,482	85,000	71	64	37	27.03	74	51.35	77	18.91	48
2008 2	98,666	96,681	71	71	30	46.67	58	26.67	74	20.00	58
2008 1	117,192	93,000	68	65	27	51.85	73	22.22	83	22.22	40
Annual 2007	104,721	92,000	72	47	127	66.14	77	9.45	80	18.90	54
2007 4	103,620	90,000	72	48	35	51.43	76	17.14	83	20.00	56

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09- MidCentral											
3	\$69,492	\$57,000	\$48	69	14	28.6%	\$62	28.6%	\$58	28.6%	\$25
2	\$45,327	\$35,000	\$32	88	22	9.1%	\$26	22.7%	\$58	63.6%	\$20
2009 1	56,536	36,000	35	92	14	14.3%	20	42.9%	55	42.9%	20
Annual 2008	46,160	36,000	33	72	85	28.24	37	21.18	55	43.53	20
2008 4	44,638	37,900	31	34	17	35.29	23	23.53	62	29.41	22
2008 3	53,485	35,000	35	96	17	11.76	18	41.18	58	41.18	20
2008 2	44,967	35,000	32	83	24	25.00	57	16.67	43	54.17	17
2008 1	43,934	36,250	34	72	26	38.46	39	11.54	54	46.15	23
Annual 2007	55,273	48,500	40	58	104	42.31	47	16.35	58	36.54	22
2007 4	58,735	62,000	43	57	26	34.62	46	26.92	66	34.62	24
10- Eight Mile / Pritchard											
3	\$54,645	\$31,250	\$35	76	16	18.8%	\$36	18.8%	\$56	50.0%	\$17
2	\$55,970	\$40,950	\$37	73	15	40.0%	\$35	13.3%	\$69	40.0%	\$18
2009 1	42,368	31,000	31	60	17	11.8%	24	17.6%	57	64.7%	23
Annual 2008	66,609	65,000	42	86	51	15.69	46	35.29	61	43.14	25
2008 4	52,447	43,000	31	62	17	5.88	31	29.41	60	58.24	19
2008 3	89,244	82,000	56	90	13	7.69	23	53.84	23	30.77	40
2008 2	59,746	79,950	42	102	10	10.00	50	40.00	55	40.00	20
2008 1	67,036	65,000	45	93	11	45.45	52	9.09	84	36.36	28
Annual 2007	80,601	72,000	53	56	57	54.39	62	12.28	68	28.07	29
2007 4	60,449	47,895	39	48	14	42.86	34	14.29	60	28.57	32
11- Chickasaw											
3	\$58,856	\$47,800	\$45	72	24	16.7%	\$48	33.3%	\$63	45.8%	\$31
2	\$47,358	\$33,000	\$39	51	12	41.7%	\$39	16.7%	\$55	41.7%	\$33
2009 1	57,522	60,000	37	61	13	23.1%	30	30.8%	57	46.2%	27
Annual 2008	73,626	74,000	50	70	89	28.09	53	38.2	63	23.59	29
2008 4	77,447	73,900	49	58	25	8	38	56	59	32	31
2008 3	76,462	75,000	49	84	13	38.46	43	38.46	63	15.38	27
2008 2	77,585	79,400	57	52	22	31.82	64	36.36	65	22.73	32
2008 1	63,915	69,450	47	89	28	39.29	53	21.43	68	21.43	26
Annual 2007	75,164	78,250	56	61	114	64.91	58	14.91	70	17.54	38
2007 4	83,209	84,900	64	60	29	44.83	66	34.48	68	17.24	47

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14-MunPark / West Ctrl											
3	\$90,575	\$84,000	\$57	58	60	13.3%	\$58	50.0%	\$65	31.7%	\$45
2	\$92,926	\$98,500	\$62	48	51	7.8%	\$41	62.7%	\$72	23.5%	\$42
2009 1	95,696	87,900	61	72	50	22.0%	54	40.0%	69	26.0%	49
Annual 2008	97,661	97,000	66	77	267	26.59	69	46.07	73	20.97	48
2008 4	85,914	85,000	56	72	44	22.73	58	54.54	62	22.73	40
2008 3	101,636	104,250	69	71	62	20.97	69	48.39	72	20.97	53
2008 2	103,260	102,000	68	76	83	22.89	72	44.58	76	26.51	50
2008 1	96,827	95,250	69	87	74	37.84	70	41.89	79	16.22	46
Annual 2007	108,968	110,000	71	59	299	66.56	73	15.05	79	12.37	54
2007 4	105,290	105,000	69	72	67	53.73	67	23.88	80	11.94	66
15-Springhill / USA											
3	\$241,759	\$134,900	\$103	90	48	41.7%	\$126	29.2%	\$93	29.2%	\$79
2	\$258,553	\$168,000	\$114	110	48	54.2%	\$120	25.0%	\$100	18.8%	\$115
2009 1	238,743	199,000	115	105	36	55.6%	126	22.2%	108	16.7%	97
Annual 2008	245,319	169,900	114	85	194	57.22	118	18.56	98	21.13	117
2008 4	231,598	172,000	108	124	31	45.16	111	32.25	94	16.13	106
2008 3	211,277	171,500	109	67	49	51.02	119	20.41	98	26.53	97
2008 2	295,778	176,150	123	95	60	58.33	171	21.67	101	15.00	171
2008 1	212,391	162,000	110	66	50	70.00	113	6.00	100	24.00	105
Annual 2007	256,314	175,000	112	73	253	72.73	111	3.56	103	22.92	115
2007 4	260,795	175,000	114	75	47	65.96	109	6.38	106	25.53	128
16- Cottage Hill North											
3	\$157,451	\$139,900	\$85	91	73	27.4%	\$95	46.6%	\$85	17.8%	\$68
2	\$151,196	\$133,797	\$81	79	64	28.1%	\$95	46.9%	\$82	20.3%	\$58
2009 1	162,315	140,500	85	72	55	41.8%	94	45.5%	82	10.9%	64
Annual 2008	163,970	142,900	87	82	306	52.94	91	27.45	86	14.71	79
2008 4	155,306	148,000	82	75	57	49.12	85	29.82	93	19.3	65
2008 3	179,908	145,950	89	89	82	54.88	98	26.83	82	12.41	74
2008 2	159,591	139,900	89	87	101	50.50	92	32.67	86	11.88	91
2008 1	160,098	152,500	87	72	64	57.81	89	17.19	84	17.19	86
Annual 2007	181,376	149,900	89	68	408	73.77	90	8.58	87	14.71	89
2007 4	202,312	166,000	92	67	97	70.10	94	13.40	88	11.34	99

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17- Cottage Hill South											
3	\$162,829	\$143,500	\$81	90	58	31.0%	\$96	48.3%	\$76	15.5%	\$72
2	\$188,072	\$157,000	\$84	74	66	30.3%	\$100	43.9%	\$80	12.1%	\$69
2009 1	154,662	142,000	80	90	37	21.6%	74	62.2%	79	10.8%	96
Annual 2008	198,760	150,000	89	82	242	46.69	95	34.29	83	13.63	78
2008 4	197,300	139,500	84	61	39	41.03	91	38.46	84	17.95	68
2008 3	196,828	150,000	91	74	57	47.36	97	38.60	85	14.04	87
2008 2	210,970	149,100	94	86	81	45.68	100	34.57	82	9.88	81
2008 1	187,523	153,000	86	95	63	52.38	91	26.98	83	14.29	79
Annual 2007	196,339	160,000	91	62	275	76.00	93	9.09	86	10.91	83
2007 4	192,735	148,750	91	73	48	72.92	94	12.50	84	10.42	86
18- West Mobile											
3	\$181,695	\$145,000	\$90	92	121	24.0%	\$96	54.5%	\$89	13.2%	\$80
2	\$167,313	\$149,900	\$87	92	84	31.0%	\$89	46.4%	\$88	13.1%	\$85
2009 1	201,572	173,000	92	92	59	50.8%	95	37.3%	88	3.4%	109
Annual 2008	190,676	155,000	86	81	454	51.76	100	27.09	92	12.77	89
2008 4	170,191	139,500	93	80	76	39.47	98	31.58	87	19.74	93
2008 3	191,576	162,000	98	73	117	41.88	103	37.61	95	12.82	90
2008 2	201,670	169,000	98	92	158	58.23	102	21.52	93	10.76	89
2008 1	183,602	151,000	94	77	99	62.63	97	20.20	90	11.11	82
Annual 2007	185,454	162,000	97	64	587	76.32	97	10.05	94	8.69	96
2007 4	189,988	170,450	97	80	120	74.17	98	13.33	95	8.33	94
19- Tillman's Corner											
3	\$131,432	\$108,000	\$70	60	43	23.3%	\$61	44.2%	\$75	16.3%	\$52
2	\$100,750	\$102,000	\$74	80	26	34.6%	\$70	42.3%	\$76	11.5%	\$71
2009 1	157,098	140,000	87	87	25	28.0%	91	56.0%	88	8.0%	55
Annual 2008	132,931	123,000	78	90	140	35.71	77	38.57	85	18.57	66
2008 4	125,169	106,149	77	93	29	41.38	81	27.59	79	24.14	66
2008 3	125,991	123,425	79	91	40	30.00	71	37.50	92	30.00	72
2008 2	147,151	131,000	82	85	40	35.00	82	47.50	83	12.50	66
2008 1	127,201	130,000	72	94	29	39.93	73	39.93	81	6.90	31
Annual 2007	123,298	120,450	80	53	162	66.67	81	16.05	80	7.41	75
2007 4	120,383	119,750	76	57	32	56.25	81	15.63	76	12.50	79

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20- Western Bay Shores											
3	\$152,304	\$125,000	\$81	81	24	33.3%	\$102	12.5%	\$46	41.7%	\$74
2	\$187,568	\$165,000	\$100	137	22	27.3%	\$135	13.6%	\$74	50.0%	\$85
2009 1	127,614	52,000	55	65	13	7.7%	9	15.4%	80	69.2%	52
Annual 2008	170,073	125,000	83	117	86	46.51	101	20.93	71	32.56	66
2008 4	161,469	77,000	80	89	16	50	97	6.25	51	43.75	64
2008 3	150,525	110,000	76	83	30	43.33	91	26.67	71	30.00	59
2008 2	202,259	170,000	95	146	26	50.00	105	23.08	76	26.92	91
2008 1	165,240	118,500	86	186	10	40.00	122	30.00	67	30.00	58
Annual 2007	185,996	137,950	99	81	108	68.52	101	9.26	70	19.44	104
2007 4	188,500	160,500	111	63	18	72.22	131	5.56	74	16.67	65
21- Dauphin Isnd Pkwy/ South											
3	\$51,246	\$37,750	\$43	70	24	16.7%	\$27	33.3%	\$66	50.0%	\$33
2	\$90,284	\$41,750	\$44	81	30	16.7%	\$63	20.0%	\$58	56.7%	\$31
2009 1	58,215	40,000	40	111	26	19.2%	43	26.9%	55	50.0%	27
Annual 2008	88,126	68,500	58	95	106	28.3	80	31.13	60	34.91	38
2008 4	60,589	58,500	41	82	19	10.53	38	47.37	51	43.11	31
2008 3	97,385	51,500	65	98	32	21.85	142	21.85	54	46.88	35
2008 2	94,087	82,375	53	89	29	27.59	61	31.03	60	41.38	43
2008 1	94,495	72,000	63	109	29	41.38	72	27.59	77	20.70	32
Annual 2007	114,182	79,900	70	84	171	57.89	79	13.45	72	24.56	51
2007 4	118,677	73,950	73	75	30	43.33	92	16.67	79	30.00	45
22- South Mobile County / Theodore											
3	\$121,645	\$119,000	\$74	73	51	29.4%	\$91	39.2%	\$81	25.5%	\$41
2	\$115,976	\$112,000	\$71	67	40	42.5%	\$77	35.7%	\$73	15.0%	\$55
2009 1	111,403	112,000	65	107	39	30.8%	67	35.9%	76	28.2%	48
Annual 2008	108,577	114,000	72	78	212	25	77	42.45	82	22.64	47
2008 4	108,758	113,000	70	92	49	24.49	70	46.94	80	18.37	39
2008 3	105,452	111,750	72	74	52	26.92	74	42.31	80	23.08	54
2008 2	112,250	117,900	75	74	61	19.67	77	40.98	85	24.59	49
2008 1	103,386	114,300	71	74	48	29.17	84	39.58	83	25.00	42
Annual 2007	126,059	119,600	80	55	243	59.26	84	20.16	80	13.58	64
2007 4	135,181	121,202	78	64	46	47.83	86	21.74	75	23.91	72

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23- Grand Bay											
3	\$114,439	\$112,000	\$70	67	18	33.3%	\$63	50.0%	\$69	5.6%	\$67
2	\$134,439	\$126,300	\$73	61	22	31.8%	\$87	36.4%	\$80	22.7%	\$41
2009 1	107,938	105,000	66	97	14	42.9%	68	28.6%	87	28.6%	41
Annual 2008	128,324	124,000	75	79	70	40	83	31.43	84	20	48
2008 4	124,618	91,250	71	88	12	41.67	57	41.67	87	16.67	69
2008 3	143,609	155,000	83	71	19	42.11	90	36.84	91	15.79	37
2008 2	120,542	124,000	79	89	25	40.00	86	36.00	88	16.00	43
2008 1	121,444	100,525	64	59	14	35.71	94	14.29	47	35.71	51
Annual 2007	159,208	161,187	84	55	243	59.26	84	20.16	80	13.58	64
2007 4	131,743	139,575	71	60	28	46.43	87	21.43	71	21.43	39
24- West Mobile County											
3	\$186,109	\$182,100	\$95	87	80	32.5%	\$101	38.8%	\$94	6.3%	\$62
2	\$195,664	\$177,000	\$95	100	81	32.1%	\$98	39.5%	\$91	6.2%	\$94
2009 1	193,654	185,000	93	103	50	42.0%	98	40.0%	89	6.0%	71
Annual 2008	205,518	186,900	99	97	359	52.37	101	31.48	98	5.29	78
2008 4	193,784	180,000	94	91	48	52.08	97	31.25	93	6.25	65
2008 3	211,543	199,000	99	81	125	40.80	99	37.60	100	4.80	90
2008 2	205,209	191,950	99	96	124	50.81	102	33.06	96	4.84	69
2008 1	213,529	188,450	100	102	80	66.25	103	21.25	95	5.00	82
Annual 2007	215,488	189,900	104	64	501	78.44	106	8.78	99	5.79	93
2007 4	222,437	193,700	106	68	120	79.17	110	9.17	102	41.67	77
25- Semmes											
3	\$143,495	\$139,900	\$83	80	77	16.9%	\$86	44.2%	\$91	20.8%	\$56
2	\$153,861	\$147,000	\$82	97	69	29.0%	\$76	47.8%	\$84	4.3%	\$68
2009 1	175,161	169,100	88	94	59	20.3%	78	50.8%	89	6.8%	88
Annual 2008	165,349	152,900	87	66	290	37.24	92	41.38	88	8.62	56
2008 4	187,672	193,000	86	56	60	26.67	85	48.33	89	10	62
2008 3	155,305	153,750	90	61	66	34.85	95	43.94	91	7.58	40
2008 2	151,947	148,900	84	80	73	42.47	53	36.99	82	10.96	53
2008 1	147,212	139,000	84	80	70	44.29	91	37.14	83	10.00	63
Annual 2007	147,658	135,700	84	68	268	65.67	87	17.91	83	8.58	63
2007 4	153,921	142,900	85	79	52	57.69	89	26.92	83	9.62	72

Price Trends by Zone

Zone Year / Quarter	Avg Sale Price	Median Sale Price	Avg Sales Price S.F.	Avg Days on Market	Number Sold	Conventional as % of Total	Conv Sales Price S.F.	FHA as % of Total	FHA Sales Price S.F.	Cash as % of Total	Cash Sales Price S.F.
26- Semmes / Wilmer / Lott Road											
3	\$130,712	\$121,500	\$70	96	46	15.2%	\$80	32.6%	\$82	28.3%	\$39
2	\$125,842	\$125,000	\$68	67	68	22.1%	\$75	39.7%	\$79	26.5%	\$40
2009 1	119,380	115,000	69	69	37	18.9%	61	54.1%	80	13.5%	25
Annual 2008	134,573	134,900	74	89	212	33.02	84	40.09	79	18.39	44
2008 4	123,945	121,500	66	67	45	28.89	73	42.22	79	17.78	27
2008 3	148,071	137,500	81	81	53	33.96	88	47.17	84	11.32	54
2008 2	136,607	141,825	76	83	62	38.71	82	30.65	79	20.97	52
2008 1	124,810	127,350	72	123	49	30.61	89	42.86	71	22.45	46
Annual 2007	138,963	133,530	78	80	245	70.20	83	12.65	81	11.84	49
2007 4	138,118	135,000	79	92	49	77.55	82	6.12	81	8.16	84
27- Saraland											
3	\$142,354	\$125,000	\$81	92	38	23.7%	\$93	47.4%	\$87	26.3%	\$59
2	\$162,243	\$129,900	\$86	107	34	26.5%	\$96	44.1%	\$83	17.6%	\$74
2009 1	137,553	127,400	81	90	15	33.3%	84	60.0%	85	6.7%	25
Annual 2008	141,192	122,900	80	83	120	31.67	78	45.83	87	18.33	60
2008 4	132,421	121,000	76	66	29	37.93	65	48.28	83	6.89	64
2008 3	153,900	119,800	77	99	29	41.38	77	34.48	82	20.69	63
2008 2	143,476	132,000	83	89	33	27.27	50	57.57	85	15.15	96
2008 1	134,741	123,500	82	80	27	22.22	78	40.74	98	29.63	64
Annual 2007	151,593	134,900	85	61	133	63.91	86	15.04	84	17.29	76
2007 4	145,941	135,000	82	67	33	60.61	85	24.24	75	12.12	86
28- Saraland / Satsuma / Axis / Creola											
3	\$158,726	\$139,900	\$87	84	27	7.4%	\$91	74.1%	\$95	14.8%	\$48
2	\$143,663	\$129,000	\$79	93	20	25.0%	\$67	50.0%	\$80	25.0%	\$89
2009 1	163,011	134,000	85	74	14	28.6%	100	57.1%	87	14.3%	49
Annual 2008	163,731	147,900	88	96	126	42.06	90	34.13	92	13.49	73
2008 4	151,638	137,850	84	73	20	30	85	50	91	10	34
2008 3	157,431	150,000	84	87	29	41.38	83	37.93	93	17.24	67
2008 2	171,661	154,450	90	100	42	40.48	91	33.33	90	11.90	90
2008 1	161,207	140,555	89	108	34	50.00	92	23.53	95	14.71	76
Annual 2007	166,237	147,500	91	66	161	69.57	93	12.42	93	14.29	75
2007 4	147,672	141,700	93	73	34	58.82	99	14.71	98	17.65	80

Price Trends by Zone

Zone Year / Quarter	Avg Sale Price	Median Sale Price	Avg Sales Price S.F.	Avg Days on Market	Number Sold	Conventional as % of Total	Conv Sales Price S.F.	FHA as % of Total	FHA Sales Price S.F.	Cash as % of Total	Cash Sales Price S.F.
29- NE Mobile City / Mt. Vernon											
3	\$58,649	\$47,000	\$30	78	7	42.9%	\$28	28.6%	\$28	28.6%	\$36
2	\$32,667	\$35,000	\$29	33	3	33.0%	\$13	0.0%	\$0	33.0%	\$24
2009 1	66,680	66,400	34	124	5	40.0%	60	20.0%	21	40.0%	15
Annual 2008	97,339	83,000	59	99	27	29.63	54	37.04	81	33.33	38
2008 4	62,603	59,000	35	86	7	42.86	45	0	0	57.14	28
2008 3	84,800	79,500	56	59	6	33.33	52	50.00	69	16.67	26
2008 2	128,636	110,000	77	90	7	14.29	55	42.86	90	42.86	55
2008 1	111,524	119,500	67	155	7	28.57	45	57.14	84	14.29	43
Annual 2007	106,047	83,700	58	75	43	53.49	72	6.98	76	34.88	29
2007 4	73,667	50,000	49	34	9	44.44	51	22.22	74	33.33	29
30- Dauphin Island											
3	\$250,446	\$199,900	\$172	163	14	50.0%	\$193	7.1%	\$96	42.9%	\$160
2	\$267,028	\$228,500	\$167	118	18	66.7%	\$185	0.0%	\$0	33.3%	\$131
2009 1	193,833	193,000	201	292	6	50.0%	221	20.0%	96	20.0%	125
Annual 2008	333,560	280,000	229	294	41	58.54	238	0	0	31.71	222
2008 4	385,000	225,000	255	364	6	66.67	285	0	0	33.33	196
2008 3	304,855	273,235	219	431	14	42.86	251	0.00	0	35.71	180
2008 2	351,841	345,000	230	149	11	63.63	219	0.00	0	36.36	250
2008 1	322,774	247,500	225	220	10	70.00	218	0.00	0	20.00	294
Annual 2007	327,317	265,000	266	177	39	56.41	255	0.00	0	41.03	271
2007 4	261,923	240,000	192	201	7	71.43	183	0.00	0	28.57	214
31- NW Mobile City / Citronelle											
3	\$102,583	\$103,000	\$63	106	12	16.7%	\$64	50.0%	\$85	25.0%	\$25
2	\$131,688	\$115,000	\$64	116	8	25.0%	\$46	37.5%	\$72	25.0%	\$45
2009 1	106,471	57,000	55	36	7	28.6%	96	14.3%	92	57.1%	26
Annual 2008	121,762	107,210	67	88	40	32.5	69	35	78	20	40
2008 4	134,917	84,000	62	139	6	66.67	61	16.67	85	0	0
2008 3	135,547	126,250	72	78	16	18.75	93	31.25	72	31.25	44
2008 2	100,400	74,000	63	84	10	30.00	43	50.00	89	20.00	28
2008 1	111,026	113,605	66	77	8	37.50	81	37.50	68	12.50	43
Annual 2007	115,849	121,750	71	114	54	64.81	78	12.96	68	18.52	54
2007 4	130,191	125,000	80	90	11	81.82	87	0.00	0	9.10	72

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