

# Mitchell College of Business 2009-10

## Bachelor of Science in Business Administration Real Estate

MKT - REAL ESTATE

	English Composition Requirements	Semester Hours
<input type="checkbox"/>	EH 101 English Composition I *	3
<input type="checkbox"/>	EH 102 English Composition II *	3
	<b>General Education Requirements</b>	
<input type="checkbox"/>	MA 120 Calculus and Its Applications * <b>Ω</b>	3
<input type="checkbox"/>	Literature (EH 215-216, 225-226, or 235-236)	3
<input type="checkbox"/>	2 <sup>nd</sup> Literature course of sequence	3
<input type="checkbox"/>	Fine and Performing Arts (ARS 101, DRA 110, MUL 101, ARH 103)	3
<input type="checkbox"/>	Humanities & Fine Arts (Select <b>1</b> from CA 110, 211, ARS 101, DRA 110, LG 111,112, 131,132, 151, 152,171,172, MUL 101, PHL 110, 131, ARH 103, or 123)	3
<input type="checkbox"/>	History (HY 101, 102, 135, or 136)	3
<input type="checkbox"/>	Behavioral Sciences (PSY 120, SY 109 or AN 100)	3
	<b>Science Requirements</b>	
<input type="checkbox"/>	Natural Science <b>with lab</b> (Select 2 from BLY 101 or 121, BLY 102 or 122, CH 101, 103, 131, 132, 141, GEO 101, 102, GY 111, 112, MET 140, PH 101, 104, PH 114 or 201, PH 115 or 202)	4
<input type="checkbox"/>		4
	<b>Freshman Core/ Non-Business Electives (9 hours required)</b>	
<input type="checkbox"/>	_____	3
<input type="checkbox"/>	_____	3
<input type="checkbox"/>	<u>BUS 150 Introduction to Business and MGT ♦OR</u>	3
	<b>200 Level Core (Must make a C or better in each course)</b>	
<input type="checkbox"/>	ACC 211 Accounting Principles I *	3
<input type="checkbox"/>	ACC 212 Accounting Principles II *	3
<input type="checkbox"/>	BUS 245 Applied Business Statistics I *	3
<input type="checkbox"/>	BUS 255 Applied Business Statistics II *	3
<input type="checkbox"/>	BUS 265 Legal Environment of Business*	3
<input type="checkbox"/>	***CIS 250 Advanced Computer Applications*	3
<input type="checkbox"/>	ECO 215 Principles of Microeconomics *	3
<input type="checkbox"/>	ECO 216 Principles of Macroeconomics *	3
	<b>300 Level Core (Must make a C or better in each course)</b>	
<input type="checkbox"/>	BUS 305 Information Systems & Technology	3
<input type="checkbox"/>	FIN 315 Business Finance	3
<input type="checkbox"/>	MGT 300 Management Theory & Practice	3
<input type="checkbox"/>	MGT 305 Organizational Communication (W)	3
<input type="checkbox"/>	MGT 325 Operations Management	3
<input type="checkbox"/>	MKT 320 Principles of Marketing	3
	<b>Major Courses (6 of 9 courses must be taken at USA) (Must make a C or better in each course)</b>	
<input type="checkbox"/>	MKT 336 International Marketing	3
<input type="checkbox"/>	MKT 345 Real Estate	3
<input type="checkbox"/>	MKT 348 Real Estate Valuation	
<input type="checkbox"/>	MKT 374 Buyer Behavior	3
<input type="checkbox"/>	MKT 384 Marketing Research	3
<input type="checkbox"/>	MKT 445 Real Estate Finance & Investments	3
<input type="checkbox"/>	MKT 448 Real Estate Law	3
<input type="checkbox"/>	MKT 479 Marketing Policy (W)	3
<input type="checkbox"/>	<u>Marketing Elective choose one: FIN 343, FIN 345, FIN 420, MGT 345</u>	3
	<b>Business Electives choose four (300 - 400 level)</b>	
<input type="checkbox"/>	_____	3
<input type="checkbox"/>	_____	3
<input type="checkbox"/>	_____	3
<input type="checkbox"/>	_____	3
	<b>Business Policy Requirement</b>	
<input type="checkbox"/>	MGT 485 Business Policy in a Global Economy (W)	3
<input type="checkbox"/>	MGT 486 Undergraduate Comp Exam (MGT 485 Co-Req.)	0

**Ω** - A grade of C in MA 112 or a 75 on the math placement test is the prerequisite required to enroll in MA 120.

♦BUS 150 is required for all incoming freshman. All transfer students will be exempt from BUS 150 and must select one additional **Non-business elective.**

\*\*\* A grade of C in CIS 150 or passing the CIS 250 placement test is the pre-requisite for CIS 250.

\* Courses which must be completed before student can declare a major.

An overall average of 2.0 is required to declare a major.

\*MKT 346 AL Brokers Act & Rules and Regulations (1hr) may be taken concurrently for a total of 129 hrs.